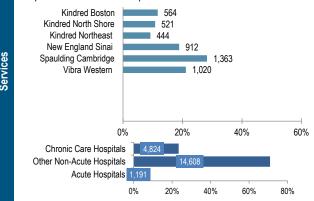
CHRONIC CARE HOSPITALS

2016 Hospital Profile

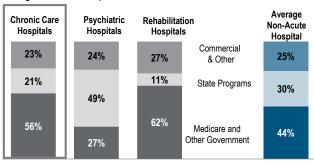
Chronic care hospitals are non-acute hospitals with an average length of patient stay greater than 25 days. These hospitals typically provide longer-term care, such as ventilator dependent care. Medicare classifies chronic hospitals as Long-Term Care Hospitals, using the same 25-day threshold. In FY16, Kindred Boston and Kindred North Shore changed their license from acute to non-acute hospitals, increasing the number of Chronic care hospitals in Massachusetts from 4 to 6. Chronic care hospitals treated 23% of all chronic and rehabilitation cases in FY16, while other non-acute hospitals treated 71% and acute hospitals treated 6%. Only one out of the six chronic care hospital earned a profit in FY16. Inpatient days at chronic care hospitals decreased 21% between FY12 and FY16. The three Kindred Hospitals were sold to Curahealth at the beginning of FY17.

Hospitals in Cohort: Kindred Hospital Boston New England Sinai Hospital Kindred Hospital-Boston North Shore Spaulding Hospital Cambridge Kindred Hospital Northeast Stoughton Vibra Hospital of Western Massachusetts **Total Beds: Average Public Payer Mix:** 905 (22.8% of total non-acute hospitals) 77.1%, > total non-acute hospitals (75.0%) Median % Occupancy: **Total Gross Patient Service Revenue:** \$800 million (29.5% of total non-acute hospitals) 65.8%, < total non-acute hospitals (77.5%) **Total Inpatient Days: Inpatient:Outpatient Gross Patient Service Revenue:** 182,450 (17.3% of total non-acute hospitals) 99%:1% (total non-acute hospitals = 85%:15%) **Total Inpatient Discharges:** 4,824 (8.3% of total non-acute hospitals)

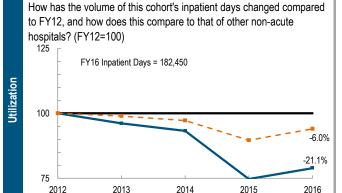
What proportion of total non-acute hospitals chronic/rehab discharges was attributed to each of the cohort's hospitals in FY16? Overall, what proportions of total chronic/rehab discharges were attributed to acute hospitals and non-acute hospitals?



What was this cohort's average payer mix (gross revenues) in FY16, and how does this compare to that of other non-acute hospital cohorts and the average non-acute hospital?



Percentage calculations may not sum to 100% due to rounding



How has the cohort's median average length of stay (ALOS) changed compared to FY12, and how does this compare to that of other non-acute hospitals? (FY12=100)



Key:

Cohort

Non-Acute
Hospitals

CHRONIC CARE HOSPITALS

2016 Hospital Profile

	Volume of Inpatient Days							Average Length of Stay (Days)					
Utilization Trends		FY12	FY13	FY14	FY15	FY16			FY12	FY13	FY14	FY15	FY16
	Kindred Boston	Became Non-Acute Hospital in FY16				15,166	ends	Kindred Boston	Became Non-Acute Hospital in FY16				26.9
	Kindred North Shore	Became Non-Acute Hospital in FY16				13,520		Kindred North Shore	Became Non-Acute Hospital in FY16				26.0
	Kindred Northeast	37,474	34,555	33,984	31,721	28,761	Utilization Trends	Kindred Northeast	43.9	54.7	46.2	49.9	64.8
	New England Sinai	43,589	44,873	35,467	33,984	31,287	Utiliz	New England Sinai	31.9	38.3	34.9	33.5	35.3
	Spaulding Cambridge	49,917	49,507	47,169	46,951	43,987		Spaulding Cambridge	26.5	28.2	27.7	30.0	32.3
	Vibra Western	55,614	54,367	55,175	52,426	49,729		Vibra Western	48.0	48.6	52.9	47.5	48.8
	Volume of Outpatient Visits							Net Inpatient Revenue per patient Day					
Utilization Trends		FY12	FY13	FY14	FY15	FY16			FY12	FY13	FY14	FY15	FY16
	Kindred Boston	This hospi	ital does	not provid	le outpation	ent		Kindred Boston	Became Non-Acute Hospital in FY16				\$1,510
	Kindred North Shore	This hospital does not provide outpatient This hospital does not provide outpatient					Patient Revenue Trends	Kindred North Shore	Became Non-Acute Hospital in FY16				\$1,518
	Kindred Northeast							Kindred Northeast	\$1,101	\$1,012	\$1,062	\$1,067	\$1,062
	New England Sinai	42,767	32,520	29,013	18,620	21,316	Patient F	New England Sinai	\$1,251	\$1,224	\$1,155	\$1,185	\$1,192
	Spaulding Cambridge	249	323	282	282	282		Spaulding Cambridge	\$1,284	\$1,350	\$1,390	\$1,446	\$1,414
	Vibra Western	This hospital does not provide outpatient						Vibra Western	\$963	\$916	\$971	\$969	\$976
	Total Net Outpatient Revenue (in millions)							Total Revenue, Cost, and Profit (Loss) in FY2016					
Utilization Trends		FY12	FY13	FY14	FY15	FY16			Operating Revenue		Costs	Income (Loss)	Total Margin
	Kindred Boston	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0		Kindred Boston	\$23.0	\$23.0	\$24.7	-\$1.8	-7.7%
	Kindred North Shore	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	rmance	Kindred North Shore	\$20.6	\$20.6	\$24.1	-\$3.6	-17.3%
	Kindred Northeast	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	Financial Performance	Kindred Northeast	\$31.2	\$31.2	\$29.3	\$2.0	6.3%
	New England Sinai	\$3.8	\$2.2	\$1.9	\$0.9	\$1.3	Financi	New England Sinai	\$39.8	\$39.3	\$47.4	-\$8.1	-20.6%
	Spaulding Cambridge	\$0.0	\$0.0	\$0.0	\$0.0	-\$0.0		Spaulding Cambridge	\$68.6	\$68.6	\$73.6	-\$5.0	-7.4%
	Vibra Western	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0		Vibra Western	\$50.3	\$50.3	\$50.7	-\$0.4	-0.9%

For descriptions of the metrics, please see Technical Appendix.

